



Y ANALYTICS (TPG) – ASSOCIATE, SECONDARIES ESG PERFORMANCE

Location: Singapore (preferred) or Hong Kong SAR

Application Instructions: Please send a resume and a one-page response to the application prompt below to jobs@yanalytics.org

Application Prompt (please limit your response to a single page or less):

Imagine you are assessing the ESG (environmental, social & governance) performance of an Asia-based hospital network. Please describe:

- (1) how you would “get smart” on healthcare delivery in Asia;
- (2) what ESG factors are relevant to the company and industry; and
- (3) how you would assess the hospital network’s current ESG-related risk exposure and performance against these ESG factors, including what sources and data you would use.

ABOUT Y ANALYTICS

[Y Analytics](#) is [TPG's](#) innovative capability, purpose-built to understand and improve the environmental and social impacts of deployed capital.

Y Analytics was launched in parallel to [The Rise Fund](#) and founded in partnership with TPG to provide best-in-class insights and tools that improve capital allocation decisions. Our rigorous approach to impact assessment and management draws on evidentiary academic and economic research, enabling greater use of evidence in capital allocation decision making and impact valuation.

TPG has a long history of commitment to ESG in its investing activities; today, Y Analytics is responsible for managing ESG strategy and performance across TPG, by assessing and advising on Environmental, Social, & Governance value creation. This role will be directly engaging with TPG platforms and portfolio companies across the investment lifecycle: beginning with diligence, to onboarding and agenda-setting, during holding, and upon exit.

As we continue to grow, we are leveraging our capabilities in new and innovative ways and sharing our learnings with the broader investment and research communities.

ABOUT NEWQUEST CAPITAL PARTNERS

NewQuest Capital Partners (“NewQuest”) is Asia’s leading secondary private equity manager and is wholly owned by TPG, Inc.

NewQuest specializes in providing strategic liquidity solutions to private equity asset owners, including private equity funds, financial institutions, corporations, hedge funds and family offices. NewQuest focuses on bespoke secondary transactions and makes investments both directly in companies as well as through funds.

NewQuest currently manages four funds and co-investment vehicles with US\$2.6 billion in assets under management. The NewQuest team comprises 32 investment professionals and 18 support staff located across four offices in Singapore, Hong Kong, Beijing and Mumbai.



Since inception, NewQuest has been committed to considering ESG issues as part of its investment process and overall strategy. This effort is endorsed by NewQuest's senior leadership. NewQuest has been a signatory to the UNPRI since 2011. Its Managing Partner, Darren Massara, served on UNPRI's Global Steering Committee for Private Equity for three years and was the committee's first Asia Pacific representative. Additionally, NewQuest's COO, Bonnie Lo, has served on UNPRI's Private Equity Reporting and Monitoring Guidance working group. Since NewQuest became part of TPG, it has leveraged the Y Analytics team to conduct ESG assessments drive the improvement of material ESG performance where appropriate.

PRIMARY RESPONSIBILITIES

This Associate will lead ESG assessments, data analysis and content development for NewQuest. Primary responsibilities include:

- **Supporting the research and analysis of environmental, social, and governance (ESG) risks and performance of potential NewQuest investments.** The Associate will partner with NewQuest deal teams to assess material ESG performance. This work requires a combination of desk research and data analysis, an inquisitive mindset, self-direction, and pragmatic client service orientation given the rigor and speed of deal flow. The Associate will be expected to work with deal teams and local ESG vendor(s) on the execution of ESG due diligence where appropriate and synthesize this research to arrive at actionable conclusions.
- **Analyzing the ESG impact and assessing the ESG performance of current NewQuest secondary investments.** The Associate will be key to generating insights on the performance of current secondary investments, along with risks/mitigations and value creation opportunities. Example responsibilities will include leveraging ESG data from third-party platforms, ESG data collected from portfolio companies and general partners (GPs), developing and implementing replicable benchmarking methodologies and visualizations, and synthesizing and communicating results and priorities to both internal and external stakeholders.
- **Other research, external engagement, and content development as needed.** The Associate will play a cross-functional role and will help support the team as we continue to grow. Additional responsibilities may include: developing thought leadership or other external-facing content around areas of firm expertise; supporting fundraising efforts engagement efforts; developing educational content for investment professionals; or conducting deep dives and analysis related to a particular sector or research theme which supports a strategic opportunity or recommendation. The Associate will be expected to proactively monitor industry ESG trends and ensure the robustness of NewQuest's ESG policy/strategy.

CANDIDATE QUALIFICATIONS

Required Qualifications

- Undergraduate degree required, advanced degree preferred.
- Minimum of 2 years of full-time work experience. Ideal candidate will have at least 1 year of experience in professional services (consulting, research and analytics), with preference for ESG/sustainability-related focus
- Familiarity with common ESG frameworks, standards, KPIs, and trends



ANALYTICS

- Familiarity with private equity and/or private equity secondary markets. Exceptional ownership and self-direction: must be able to demonstrate past success in driving work forward independently, managing multiple fast-paced projects, and delivering top quality, highly polished outputs with minimal QC/review
- Exceptional written and verbal communication: must be able to synthesize findings from research and data analysis in presentations and written documents, including PowerPoint, and communicate these to internal and external senior executives
- Strong strategic thinker and problem solver: must be able to navigate challenges (e.g., data gaps) with creative problem-solving ability and a can-do attitude
- Strong quantitative analytics capabilities: must be able to quickly and accurately analyze company, fund, and third-party data and generate practical insights, with excellent Excel abilities
- Commitment to Y Analytics' mission to improve the future of humanity and our planet through effective capital allocation for the greater good
- Highly collaborative: must be a strong team player who is effective in a teamwork-heavy, cross-functional environment
- Fluency in English

Preferred Qualifications

- Authorization to work in Singapore or Hong Kong SAR strongly preferred. Please indicate upon application if you would require sponsorship